



Aman Khajanchi

- Executive Coach
- Mentor-Tutor
- Motivational Speaker

Business Profile >

Companies Worked >

Sales Training >

Soft Skills Training >





Business Profile

30 Years' IT
and
Consulting
Sales
Experience

Strong
Solution and
Consultative
Selling
Expertise

Build Processes
that Create
Value and
Generate New
Business
Growth

StrengthsFinder
Profile

- Achiever
- Woo
- Discipline
- Communication
- Developer

Companies
Worked

Sales
Training

Soft Skills
Training



Companies Worked



Business Profile >

Companies Worked ✓

Sales Training >

Soft Skills Training >





Soft Skills Training

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Soft Skills Training ✓

Microsoft Excel & PowerPoint

Communication Skills (Verbal, Written)

Resume Writing & Interviewing Skills

Developing Self-Confidence

Public Speaking Skills

Effective Decision-making

Time & Stress Management

Assertiveness Skills

Questioning Skills

Leadership and Teamwork

Problem Solving Skills

Reading Body Language



Sales Training

Business Profile >

Companies Worked >

Sales Training ✓

Soft Skills Training >

Campaign Planning and Execution

Lead Generation and Qualification

Prospecting Skills

Pipeline Progression

Inside Sales & Telephone Etiquette

Presentation Skills

Rapport Building

Objection Handling

Negotiation & Closing Techniques

Account and Relationship Management

Upselling & Cross Selling

CRM and Data Integrity